Business Models Question Set

- 1. The most valuable business segment for solar is
 - a. Residential
 - b. Commercial and Industrial
 - c. Utility scale
 - d. It depends on the size of the array and the value of the energy
- 2. The cheapest levelized cost of energy is realized by
 - a. Residential
 - b. Commercial and Industrial
 - c. Utility
- 3. The following solar segment cares about price the most
 - a. Residential
 - b. Commercial and Industrial
 - c. Utility
- 4. To whom is the power sold in each business segment?
 - a. Residential
 - b. Commercial and Industrial
 - c. Utility
- 5. If you were a solar developer, which segment would you want to target? Why?
- 6. Residential Solar is irrelevant because it is too expensive
 - a. True
 - b. False
- 7. Which segment tends to have the highest price per kwh for the electricity generated within it?
 - a. Residential
 - b. Commercial and Industrial
 - c. Utility